



## Hindustan Unilever Limited

Hindustan Unilever Limited  
Silvassa Detergents Factory-Unit-1  
Srv. No.151/1/1, Village Dapada  
Khanvel Road, Silvassa - 396 230  
U. T. of Dadra & Nagar Haveli.

Tel. : +91-260-2699234  
Fax : +91-260-2699241  
Web : www.hul.co.in

To,  
Gloabtel Convergence Ltd  
190G, R K Building, Khetwadi Main Road,  
Mumbai- 400004

Date: 12/01/2012

Kind Attn: Mr. Rashesh Joshi

### To Whom So ever It may Concern

We had purchased Energy Management System from Gloabtel Convergence Ltd. in the year 2008. The system is installed on 54 energy meters and data is collected on centralized server. The reports are generated based on the format we provided. The system took little more than required time to implement. However we appreciate Gloabtel's effort for customizing the system and report to meet our complex requirement.

Energy Management System has helped for online monitoring, analysis, fault finding and report generation. We thank Gloabtel for their efforts for developing system based on our requirement and providing continued support.

Thanking you,

For HUL, Silvassa Detergents Factory

Authorized Signature

Hindustan Unilever Limited  
B.D. Sawant Marg, Chakala,  
Andheri (East), Mumbai - 400 099  
India. Tel. : +91-22-39830000